

## **Kent's European Relationship Select Committee – 8<sup>th</sup> January, 12.00 a.m.**

### **Biographical Information – Robert Lewtas**



Rob Lewtas specialises in international business development and marketing with experience across both public and private sectors. Rob spent most of his career in the IT & Communications industry, most recently providing corporate networking solutions to global clients. He has many years experience assisting companies in setting up operations in the UK, including several multi-million pound investment projects and property acquisitions. His understanding of commercial real estate proved valuable when he was involved in the technical bid team for the London 2012 Olympics.

Rob's role in UKTI is to work with UK based FTSE 250 companies and hi-growth SMEs to develop new opportunities and to win business in new markets. Rob's particular specialism is identifying and securing hi-value procurement contracts and accessing large scale investment programmes in complex international market places.

Rob is married with two children, lives in Kent and enjoys sailing, running, rugby and travelling.

### **Suggested themes for Members' questions**

1. UKTI background, context and rationale for exporting
2. International trade and Kent – benefits and any disbenefits for Kent businesses and the Kent economy
3. Kent's export performance
4. UKTI work with KCC – past and present/challenges and opportunities
5. Kent International Business
6. Unlocking Kent's Potential? - EU Structural Investment Funds (including European Regional Development Funds - ERDF) – challenges, risks and opportunities for Kent
7. The role of LEPs and Opt-ins – challenges, risks and opportunities for Kent